

West One



Development
Finance

Product
Guide

August 2023

The West One Way



Our development finance range is designed for experienced property developers. We strive to develop closely held relationships to give property developer certainty of finance.



Integrated product portfolio - consistency throughout the property finance lifecycle



A unique approach to credit risk



A personal approach - treating every customer and case individually



Advanced technology



Over 15 years of experience in specialist finance markets

Development Finance

Why West One

Development Finance

- > Ground up Development
- > Heavy Development

Contact us



Why West One

This range is designed for experienced property developers looking to finance residential-led schemes. We strive to develop closely held relationships to give property developers certainty of finance which they can rely upon to successfully grow their business.

Reasons to use West One Development Finance

- ▶ Residential led schemes (commercial aspect must be less than 25% of value).
- ▶ Funding up to 65% LTGDV and 85% LTC.
- ▶ Minimum loan size £1m.
- ▶ Maximum loan size £20m.
- ▶ Initial loan-to-value up to 70%.
- ▶ Funding 100% of build costs.
- ▶ Lending across England & Wales.
- ▶ Experienced developers – minimum of 2 successful projects prior.
- ▶ Developer's equity contribution provided at the start of the facility.
- ▶ No maximum unit cap.



Development Finance

Ground up Development

Purpose - Purchase of land / building that requires demolition.

Features	
Max LTGV	65%
LTV (Day 1)	70%
LTC	85%
Interest rate	from 6.00% + BBR
Min loan size	£1,000,000
Location	England, Wales
Max Term	24 months
Interest type	Rolled

Criteria

Residential led schemes (commercial aspect must be less than 25% of the value).

Maximum loan size £20m.

Funding 100% of build costs.

Experienced developers with a minimum of 2 successful prior projects.

Developer's equity contribution provided at the start of the facility.

Minimum age is 18. No maximum age limit.

No maximum unit cap.

Heavy Refurbishment

Purpose - Heavy works to an existing building.

Features	
Max LTGV	65%
LTV (Day 1)	70%
LTC	85%
Interest rate	6.00% + BBR
Min loan size	£1,000,000
Location	England, Wales
Max Term	24 months
Interest type	Rolled

Criteria

Residential led schemes (commercial aspect must be less than 25% of the value).

Maximum loan size £20m.

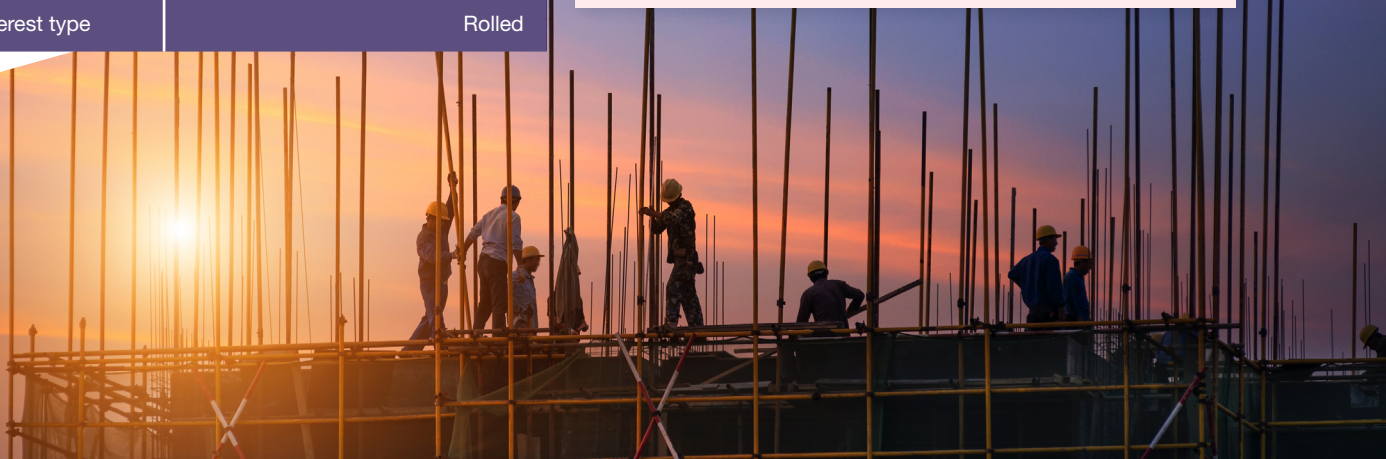
Funding 100% of build costs.

Experienced developers with a minimum of 2 successful prior projects.

Developer's equity contribution provided at the start of the facility.

Minimum age is 18. No maximum age limit.

No maximum unit cap.



Contact us for more information

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Certain types of loans are not regulated; for example loans for business purposes and certain buy-to-lets.